

## *2011 West Point Negotiation Conference*

**Keynote Speaker**

# **CPT (USAR) David M. Tressler**



CPT David Tressler is the author of “The Soldier and the Sheik: Lessons from Negotiating in Iraq,” published in 2008 by the Harvard Negotiation Law Review, and “Negotiation in the New Strategic Environment,” published in 2007 by the Strategic Studies Institute of the U.S. Army War College. He earned a Juris Doctorate from Harvard Law School, where he was also a Hewlett Research Fellow at the Harvard Negotiation Research Project. He has lectured on cross-cultural negotiation at the Air Force Special Operations School and presented research on negotiation in stability operations and counterinsurgency at academic and military institutions. Tressler is a military intelligence and civil affairs officer in the United States Army Reserve and recently returned from a nine-month deployment in support of Operation Enduring Freedom. While in Afghanistan, he served as the Civil Affairs Team Leader for the inter-agency Provincial Reconstruction Team in Khost Province and advised U.S. maneuver commanders and Afghan government officials in efforts to improve Afghan governance, development, and the rule of law. Based out of Combat Outpost Sabari with an infantry company of the 101st Airborne Division, Tressler was awarded the Combat Action Badge, Navy and Marine Corps Achievement Medal, and the Bronze Star Medal. He practices law in Chicago at the law firm Kirkland & Ellis and specializes in antitrust and white collar criminal litigation and government investigations. He earned degrees in economics and history from Xavier University and, prior to studying law, worked for the Brookings Institution, a non-partisan public policy think tank in Washington D.C.

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